David Kenyon is currently the Chief Restructuring Officer for Sales at Avaya. In this role, he is tasked with improving the efficiency of the sales organization, driving additional revenue through indirect channels, and developing new sales approaches to increase penetration in the company's new product segments (networking) as well as win new accounts for the existing business.

He was most recently the leader of Worldwide Business Management and Channel Marketing at AMD. In this role, he was responsible for planning all of the company's revenue in the Computing and Graphics business segments, approving all of the pricing, assigning the sales compensation programs, and managing all of the funds and contra-revenue across the $2B yearly P&L.

Prior to this, Kenyon was the Corporate Vice President of Worldwide Strategic Account Sales at AMD. In this role, he was responsible for partnering with the largest multinational customers, such as Lenovo, Acer, etc., to deliver AMD solutions across Microprocessors, Consumer and Professional Graphics, and Server product lines ($750M of annual business). David was responsible for driving profitable growth within these key customers, and growing the AMD footprint across the globe, within their businesses.

Previously, David served as Vice President of WW Storage Marketing and Business Operations at Sun Microsystems where he was responsible for growing revenue and profitability across all of Sun's storage and networking products and services.

David has a master's degree in business administration from Harvard University and bachelor's degrees in both finance and economics from Loyola Marymount University.

David has been recognized twice as a Gold Stevie award winner in 2014: first for Worldwide Sales Executive of the Year, and secondly for Worldwide Sales Operations team of the year. He was a sales champion award winner in 2014, a CRN Channel Chief from 2009-12, and a CRN Top 10 Channel Sales Leader in 2009.

David and his family reside in Austin, TX.